# Non-consolidated financial results for the twelve months period ended 31 December 2016 (unaudited)



#### General information on Granolio d.d.

GRANOLIO d.d. ("The Company") is a joint-stock company registered with the Commercial Court of Zagreb, Croatia.

The Company's tax number (OIB) is 59064993527, and its registration number (MBS) 080111595. The Company's headquarter is located in Zagreb at Budmanijeva 5.

The Company has General Assembly, Supervisory Board and Management Board.

#### **Subsidiaries**

The Company holds 100% of the shares in the Zdenačka farma d.o.o. and Prerada Žitarica d.o.o. companies.

It has a controlling influence in the decision-making process in the Zdenka mliječni proizvodi d.o.o. and Žitar d.o.o companies. The above companies have been consolidated into the Granolio Group since 2011.

Subsidiary Žitar d.o.o. has founded another company, Žitar konto d.o.o., which is fully owned by it. Žitar konto d.o.o. financial statements are part of the consolidated financial statements.

The Company also holds minority interests in the Žitozajednica d.o.o., Zagrebačke pekarne Klara d.o.o. and Prehrana trgovina d.d. companies.

Ownership in subsidiaries is presented in the organizational chart below:



#### Significant business events in the accounting period

In 2016 dividends were paid to the shareholders in the total amount of HRK 951 thousand...

Near the end of December 2016 the Company has signed an agreement with its subsidiary Žitar d.o.o. on the lease of its mill, thereby as of 1 January 2017 Company Granolio's production capacities would comprise 3 mills in total.

Near the end of 2016 the Company has signed a new annex to the club credit agreement (as of 31 July 2015) by which the repayment dynamics of the tranche B, as well as some other conditions, were changed to the favour of the Company.

#### Company's financial indicators for the twelve months of 2016

in thousands of HRK

Granolio d.d.	1-12 2016	1-12 2015	change	
Operating income	595,310	698,452	(103,143)	(15%)
Operating expenses	566,237	669,912	(103,675)	(15%)
EBIT	29,073	28,540	532	2%
EBIT margin	5%	4%		
EBITDA*	41,772	39,932	1,840	5%
EBITDA margin	7%	6%		
Net financial result	(24,577)	(15,924)	(8,653)	54%
Net result for the period	2,433	9,073	(6,640)	73%

<sup>\*</sup> EBITDA= EBIT + depreciation + value adjustments

Comparing to 2015, significantly better operating result (EBIT) was realised during 2016. Comparing to the corresponding period income, decrease is the result of both lower sales prices and lower sales quantities.

Besides higher margins in some of the trade goods, expenses decrease contributed to the better operating result as well. In 2015 one-off expenses incurred, as a result of production rationalization, while in 2016 there were no similar costs.

Net financial result represents the difference between financial income and financial expenses, and in 2016 net financial expense is 54% higher than in 2015. Comparing to the corresponding period last year interest and penalty interest expense is HRK 1.6 million higher, while financial income is lower by HRK 7.7 million. Financial income decreased in the part of re-invoiced expenses, net FX gains which were app. HRK 1.3 million higher in 2015, penalty interests earned from commercial activities and interest income on loans granted to subsidiaries. Interest income on loans to subsidiaries is lower in 2016 as a result of interest rates decrease from 7% to 5.14%.

In the fourth quarter in 2016 and in the fourth quarter in 2015 the Company has offset part of financial income and financial expenses, which satisfy the conditions to be offset. This business change needs to be taken into consideration when evaluating operations of each and every quarter separately.

#### Normalization of the value of EBITDA

	1-12 2016	1-12 2015
Reporting EBITDA	39.625	38.528
<u>Normalization</u>		
One-off expenses	106	0
Direct write-off of uncollected receivables	20	196
Subsequently recognized prior periods expenses	796	182
Loans approval expenses stated within operating expenses	1,225	1,026
Normalized EBITDA	41,772	39,932

In 2016 the one-off consulting services cost incurred in the amount of HRK 106 thousand. Subsequently recognized prior period expenses relate to the selling costs incurred in 2015. Loans approval expenses charged by banks are in fact costs of financing the company. Therefore it is more accurate to consider them as financial, and not operating expenses.

Financial indicators in thousands of HRK

Granolio d.d.	31.12.2016	31.12.2015	change	
Net assets (Capital and reserves)	172,065	169,854	2,211	1%
Total debt towards financial institutions	402,854	426,550	(23,696)	(6%)
Cash and cash equivalents	9,300	16,973	(7,673)	(45%)
Given loans, deposits and similar*	47,772	43,373	4,399	10%
Net debt	345,782	366,204	(20,422)	(6%)
Net debt/ Normalized EBITDA	8.28	9.17	(1)	(10%)
Normalized EBITDA	41,772	39,932	1,840	5%

As at 31 December 2016 net debt is 6% lower than the net debt as at 31 December 2015.

With the better value of normalized EBITDA, Company's financial leverage ratios are significantly more favorable.

#### Note related to the cash flow statement

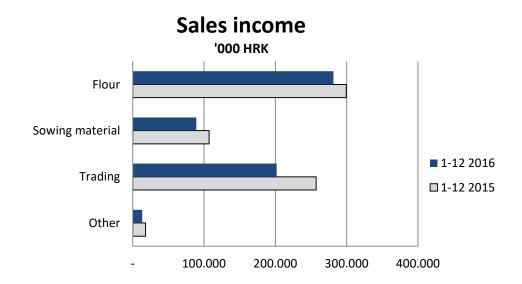
Until the fourth quarter of 2016 the Company's cash flow statement was prepared by classifying interest paid within the financial cash flow. As the template for public disclosure was changed in January 2017 by classifying interest paid as the operating cash flow, the Company adjusted its report for the current and corresponding period in accordance to this change.

# Overview of the business operations for the twelve months of 2016 per business segments

The Company monitors its business operations through four business segments:

- 1. Flour
- 2. Sowing material (wholesale of: fertilizers, protective materials and seeds)
- 3. Trading (wholesale of grains, oil crops and bakery products)
- 4. Other (rendering services of storage, drying and reception of grains and oil crops at the reception stations, cattle breeding, other)

Sales income per business segments is shown by the following chart:



#### Flour

Decrease of flour sales income is the result of the lower sales prices. Average sales price of flour in 2016 was 8% lower than the average sales price of flour in 2015.

Comparing to the corresponding period last year, average value of the basic raw material (wheat) used in production was lower in 2016.

Within the other operating costs it is important to single out one-off costs which emerged during 2015, like rent costs (rent costs of milling capacities in Belje and Vinkovci in the amount of HRK 0.7 million) and severance payments paid out to the employees of mills in Belje and Vinkovci in the amount of HRK 2 million. In 2016 no such costs incurred.

#### Sowing material

Sales decrease of sowing material in 2016 is mainly the result of lower prices of grains and oil crops. As the prices of grains and oil crops are lower, that lead producers to strive to lower the sowing expenses by using less fertilizers and protective materials.

Despite the sale decrease, sales margins realized from the sale of sowing material were higher than in the corresponding period.

#### **Trading**

Trading segment realized the biggest turnover in the sale of soya, wheat, corn and sunflower. Margins realized in his segment were slightly lower than in 2015. Comparing to 2015 income decrease is the result of lower quantities sold of the most significant cultures and lower average sales prices of most of the goods.

#### Other

Sales income in the Other segment is comprised of re-invoiced transportation and fuel costs, income from rendering the service of goods reception at the reception stations, income from storage and drying goods, and income from sale of cattle. Income from drying goods was significantly lower in 2016. It is important to note that silo is used for internal usage of Flour and Trading segments as well. Income from drying and income from goods reception at the reception stations have been compensated through higher margins charged in the Trading segment.

#### **Employees**

In the twelve months period of 2016 the Company employed 160 employees based on man-hour basis (in the twelve months period of 2015: 176 employees)

#### Redemption of treasury shares

Based on the General Assembly decision as of 9 June 2016 the Company has transferred a portion of the profit earned in 2015 into the equity reserves for treasury shares in the amount of HRK 800 thousand.

Up to the publication of the Management Board report, the Company was not engaged in any activities relating to the redemption of own shares

#### **Environment**

Regarding the environmental protection, the Company has implemented comprehensive and systematic solutions and established environment-friendly production processes

#### Other

Supervisory Board has approved Company's financial statements for the twelve months period of 2016.

Annex 1.							
Reporting period		[	1.1.2016	]	to	31.12.2016	
		Quar	terly fina	ncial rep	ort TFI-POD		
Tax number (MB):	012	44272	_				
Company registration number		11595					
Personal identification	59064	993527					
number (OIB): Issuing company:		O d.d.	'				
Postal code and place	10	0000		ZAGREB			
Street and house number:	BUDMANI	JEVA 5					
E-mail address:	granolio@	granolio.hr					
Internet address	www.grane	olio.hr					
unicipality/city code and name	133						
County code and name	21	GRAD ZAGI	REB			Number of employees:	
Consolidated report:	NO	_				(period end) NKD code:	
ompanies of the consolidation	subject (acc	ording to IFRS		Seat	:	MB:	
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Bookkeeping service:	I	I		I			
Contact person:		KORDIĆ					
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E-mail address:				ı			
Family name and name:							
		horized to rep	resent the c	ompany)			
					() ()		
			L.S.		(signature of the	person authorized to repres	sent the company)

# Balance Sheet as of 31.12.2016

Company: GRANOLIO d.d.			
Position	АОР	Previous period	Current period
1	2	3	4
ASSETS		1	
A) RECEIVABLES FOR SUBSCRIBED BUT NOT PAID-IN CAPITAL B) LONG-TERM ASSETS (003+010+020+031+036)	001 002	468.589.815	462.073.661
I. INTANGIBLE ASSETS (004 do 009)	002	188.142.343	186.475.266
1. Assets development	004	100.142.040	100.470.200
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	005	120.401.104	120.400.027
3. Goodwill	006	60.379.072	60.379.072
4. Prepayments for purchase of intangible assets	007		
Intangible assets in preparation     Other intangible assets	008	7,000,407	5 000 407
II. TANGIBLE ASSETS (011 do 019)	009 010	7.362.167 143.815.327	5.696.167 139.189.258
1. Land	011	8.182.140	8.182.140
2. Buildings	012	113.392.162	110.565.819
3. Plant and equipement	013	19.406.193	16.479.891
Tools, working inventory and transportation assets	014	391.307	1.155.288
5. Biological assets	015		
6. Prepayments for tangible assets	016	0.005.004	0.700.000
7. Tangible assets in progress  8. Other tangible assets	017 018	2.365.901 77.624	2.729.289 76.831
9. Investments in buildings	019	11.024	70.031
III. LONG-TERM FINANCIAL ASSETS (021 do 030)	020	136.617.146	136.384.026
Investments (shares) with related parties within the Group	021	115.254.813	115.254.813
Investments in other securities of related parties within the Group	022		
Loans, deposits and similar assets to related parties within the Group	023		
4. Investments (shares) with entrepreneurs in whom the entity holds participating interests	024		
Investments in other securities of entrepreneurs in whom the entity holds participating interests     Loans, deposits and similar assets to entrepreneurs in whom the entity holds participating	025 026		
7. Investments in securities	026		
8. Loans, deposits and similar assets	028	900.643	667.523
9. Other investments accounted by equity method	029	000.010	007.020
10. Other long - term financial assets	030	20.461.690	20.461.690
IV. RECEIVABLES (032 do 035)	031	15.000	25.111
Receivables from related parties within the Group	032		
2. Receivables from entrepreneurs in whom the entity holds participating interests	033		
Accounts receivable     Other receivables	034 035	15.000	25.111
V. DEFERRED TAX ASSET	036	13.000	23.111
C) SHORT TERM ASSETS (038+046+053+063)	037	252.568.052	223.517.672
I. INVENTORIES (039 do 045)	038	54.699.131	32.553.845
Raw materials and supplies	039	42.652.245	8.359.133
2. Work in progress	040	748.544	570.661
3. Finished goods	041	3.412.663	1.783.385
Merchandise     Prepayments for inventories	042 043	7.885.680	21.840.666
6. Long term assets held for sale	044		
7. Biological assets	045		
II. RECEIVABLES (047 do 052)	046	138.423.624	134.559.434
Receivables from related parties within the Group	047	3.880.456	27.583.830
Receivables from entrepreneurs in whom the entity holds participating interests	048		
3. Accounts receivable	049	124.865.490	100.499.078
Receivables from employees and members of related parties     Receivables from government and other institutions	050	7.342 5.473.744	7.342
Receivables from government and other institutions     Other receivables	051 052	5.473.744 4.196.592	1.561.647 4.907.537
III. SHORT TERM FINANCIAL ASSETS (054 do 062)	053	42.472.750	47.104.111
Investments (shares) with related parties within the Group	054		
Investments in other securities of related parties within the Group	055		
3. Loans, deposits and similar assets to related parties within the Group	056	35.401.763	39.918.768
4. Investments (shares) with entrepreneurs in whom the entity holds participating interests	057		
Investments in other securities of entrepreneurs in whom the entity holds participating interests     Loans, deposits and similar assets to entrepreneurs in whom the entity holds participating	058		
Coans, deposits and similar assets to entrepreneurs in whom the entity holds participating     Investments in securities	059 060	695.738	881.994
8. Loans, deposits and similar assets	061	6.375.248	6.303.350
9. Other financial assets	062	1	
IV. CASH AND CASH EQUIVALENTS	063	16.972.547	9.300.282
D) PREPAID EXPENSES AND ACCRUED REVENUE	064	5.053.063	4.370.100
E) TOTAL ASSETS (001+002+037+064)	065	726.210.930	689.961.433
F) OFF-BALANCE RECORDS	066	4.398.007	4.091.915

EQUITY AND LIABILITIES			
A) ISSUED CAPITAL AND RESERVES (068 do 070+076+077+081+084+087)	067	169.854.331	172.064.703
I. SUBSCRIBED SHARE CAPITAL	068	19.016.430	19.016.430
II. CAPITAL RESERVES	069	84.186.547	84.186.547
III.RESERVES FROM PROFIT (071+072-073+074+075)	070	183.484	1.083.227
Reserves prescribed by law	071	183.484	283.227
2. Reserves for treasury shares	072		800.000
3. Treasury shares (deductible items)	073		
Statutory reserves	074		
5. Other reserves	075		
IV. REVALUATION RESERVES	076	64.473.012	61.561.956
V. FAIR VALUE RESERVES (078-080)	077		
Fair value of financial assets available for sale	078		
2. Efficient part of cash flow hedging	079		
Efficient part of hedging of a net investment in foreign countries	080		
V. RETAINED EARNINGS OR ACCUMULATED LOSS (082-083)	081	-7.078.272	3.783.114
Retained earnings	082		3.783.114
2. Accumulated loss	083	7.078.272	
VI. PROFIT/LOSS FOR THE CURRENT YEAR (085-086)	084	9.073.131	2.433.429
1. Profit for the current year	085	9.073.131	2.433.429
2. Loss for the current year	086		
VII. MINORITY (NON-CONTROLLING) INTEREST	087		
<b>B) PROVISIONS</b> (089 do 094)	088	0	0
Provisions for pensions, severance pay and similar libabilities	089		
2. Provisions for tax liabilities	090		
3. Provisions for ongoing legal cases	091		
Provisions for costs of natural resources regeneration	092		
5. Provisions for guarantees costs	093		
6. Other provisions	094		
C) LONG - TERM LIABILITIES (096 do 106)	095	299.123.101	283.173.339
Liabilites to related parties within the Group	096		
Liabilities for loans, deposits, etc. to related parties within the Group	097		
Liabilities to entrepreneurs in whom the entity holds participating interests	098		
4. Liabilities for loans, deposits, etc. to entrepreneurs in whom the entity holds participating	099		
5. Liabilities for loans, deposits, etc.	100		
6. Liabilities to banks and other financial institutions	101	283.004.848	267.782.850
7. Liabilities for received prepayments	102		
8. Accounts payable	103		
Liabilities arising from debt securities	104		
10. Other long-term liabilities	105		
11. Deferred tax liability	106	16.118.253	15.390.489
D) SHORT - TERM LIABILITIES (108 do 121)	107	256.688.655	234.244.129
Liabilites to related parties within the Group	108	591.129	2.065.328
Liabilities for loans, deposits, etc. to related parties within the Group	109		11.903.566
3. Liabilities to entrepreneurs in whom the entity holds participating interests	110		
4. Liabilities for loans, deposits, etc. to entrepreneurs in whom the entity holds participating	111		
5. Liabilities for loans, deposits, etc.	112		
6. Liabilities to banks and other financial institutions	113	62.657.130	95.301.481
7. Liabilities for received prepayments	114	2.845.263	3.615.967
8. Accounts payable	115	97.020.024	73.413.319
Liabilities arising from debt securities	116	80.887.770	39.770.000
10. Liabilities to employees	117	1.093.562	1.172.827
11. Liabilities for taxes, contributions and similar fees	118	8.540.805	4.032.492
12. Liabilities to shareholders	119		
13. Liabilities for long-term assets held for sale	120		
14. Other short - term liabilities	121	3.052.971	2.969.148
E) DEFFERED SETTLEMENTS OF CHARGES AND INCOME DEFERRED TO FUTURE PERIOD	122	544.842	479.263
F) TOTAL – CAPITAL AND LIABILITIES (067+088+095+107+122)	123	726.210.930	689.961.433
G) OFF-BALANCE RECORDS	124	4.398.007	4.091.915
APPENDIX to balance sheet (to be filled in by entrepreneur that prepares consolidated financia	aı statement	S)	
A) CAPITAL AND RESERVES	40-		
1. Attributed to equity holders of parent company	125		
2. Attributable to non-controlling interest	126		

Note 1.: Appendix to the balance sheet to be filled by entrepreneurs that prepare consolidated financial statements.

### Income statement period 01.01.2016 to 31.12.2016

Company: GRANOLIO d.d.	

Company: GRANOLIO d.d. Position	АОР	Previou	s period	Current period			
		Cummulative	Quarter	Cummulative	Quarter		
1	2	3	4	5	6		
I. OPERATING REVENUE (125+130)	125	698.452.264	277.417.950	595.309.665	200.053.740		
Sales revenue with related parties within the Group	126	6.104.214	656.571	41.825.909	21.440.578		
2. Sales revenue (third parties)	127	675.683.257	269.665.039	543.831.579	174.491.930		
3. Revenue from the use of own products, goods and services	128	7.478	5.125	21.809	13.425		
Other operating revenue with related parties within the Group	129						
5. Other operating revenue (third parties)	130	16.657.315	7.091.216	9.630.368	4.107.806		
II. OPERATING COSTS (132+133+137+141+142+143+146+153)	131	669.911.979	257.517.796	566.236.830	189.450.521		
Changes in value of work in progress and finished products	132	-342.637	-507.082	1.447.049	362.530		
	133	620.684.452	246.280.550		176.870.488		
2. Material costs (133 do 136)							
a) Raw material and material costs	134	249.219.868	61.957.069		54.996.523		
b) Cost of goods sold	135	326.949.479	164.006.695	264.905.015	105.155.900		
c) Other external costs	136	44.515.105	20.316.786	39.816.266	16.718.065		
3. Staff costs (138 do 140)	137	22.073.689	5.459.238	22.359.364	5.870.349		
a) Net salaries and wages	138	12.660.142	3.161.510	12.724.662	3.348.688		
b) Tax and contributions from salary expenses	139	6.220.376	1.510.782	6.391.447	1.668.045		
c) Contributions on gross salaries	140	3.193.172	786.946	3.243.255	853.616		
4. Depreciation and amortisation	141	9.987.562	2.476.578	10.305.986	2.626.245		
•	142			4.291.498			
5. Other costs		6.373.390	1.390.989		1.200.168		
6. Impairment (144+145)	143	0	0	246.607	246.607		
a) Impairment of long-term assets (financial assets excluded)	144				0		
b) Impairment of short - term assets (financial assets excluded)	145			246.607	246.607		
7. Provisions (147 do 152)	146				0		
a) Provisions for pensions, severance pay and similar libabilities	147						
b) Provisions for tax liabilities	148						
c) Provisions for ongoing legal cases	149						
	150						
d) Provisions for costs of natural resources regeneration				<b></b>			
e) Provisions for guarantees costs	151			<b></b>			
f) Other provisions	152						
8. Other operating costs	153	11.135.523	2.417.523	6.764.972	2.274.134		
III. FINANCIAL INCOME (155 do 164)	154	9.639.368	1.958.690	3.699.643	2.658.709		
Income from investment in shares in related parties within the Group	155		0		0		
2. Income from investment in shares of entrepreneurs in whom the entity holds participating							
interest	156		0		0		
3. Income from other long-term financial investment and loans granted to related parties	157	1.594.648	408.770	1.083.920	483.813		
within the Group							
Other income arising from interests with related parties within the Group	158	18.827	0	3.508	3.508		
					_		
Foreign exchange gains and similar financial income with related parties within the Group	159	150.205	0		0		
Income from other long-term financial investment and loans	160	976.838	513.455	1.401.778	1.240.993		
-	161		196.273	464.618			
7. Other income arising from interests		2.368.369			133.022		
Foreign exchange gains and similar financial income	162	2.298.887	408.345	566.474	329.656		
Unrealized gains (income) from financial assets	163		0		0		
10. Other financial income	164	2.231.595	431.848	179.343	467.716		
IV. FINANCIAL EXPENSES (166 do 172)	165	25.563.588	7.739.287	28.276.449	8.038.587		
Expenses arising from interests and similar expenses with related parties within the Group	166			91.297	90.314		
0.5							
Foreign exchange losses and similar financial expenses with related parties within the	167						
Group	400		7 000 000	07.070.407	7.040.000		
3. Expenses arising from interests and similar expenses	168	24.033.633	7.302.380	27.270.407	7.649.298		
Foreign exchange losses and similar financial expenses	169	1.412.456	407.800	808.352	288.357		
Unrealized losses (expenses) on financial assets	170	28.932	28.932				
Financial assets impairment (net)	171			60.000			
7. Other financial expenses	172	88.567	174	46.393	10.618		
V. PROFIT SHARE IN PARTICIPATING INTERESTS	173						
VI. PROFIT SHARE IN JOINT-VENTURE	174						
	175						
VII. LOSS SHARE IN PARTICIPATING INTERESTS  VIII. LOSS SHAPE IN IOINT-VENTURE							
VIII. LOSS SHARE IN JOINT-VENTURE	176	700 00 :	030 03:	500 005	000 7:5		
IX. TOTAL INCOME (125+164+173 + 174)	177	708.091.632	279.376.640	599.009.308	202.712.449		
X. TOTAL EXPENSES (131+165+175 + 176)	178	695.475.567	265.257.083	594.513.279	197.489.108		
XI. PROFIT OR LOSS BEFORE TAXES (177-178)	179	12.616.064	14.119.557	4.496.029	5.223.340		
1. Profit before taxes (177-178)	180	12.616.064	14.119.557	4.496.029	5.223.340		
2. Loss before taxes (178-177)	181	0	0	0	0		
XII. PROFIT TAX	182	3.542.934	3.542.934	2.062.599	2.062.599		
XIII. PROFIT OR LOSS FOR THE PERIOD (179-182)	183	9.073.130	10.576.623	2.433.429	3.160.741		
1. Profit for the period (179-182)	184	9.073.130	10.576.623	2.433.429	3.160.741		
2. Loss for the period (173-182)	185	9.073.130	0.570.025	l	530.741		
APPENDIX to income statement (to be filled in by entrepreneur that prepares consolidated			- 0	<u> </u>			
	imanciai Sta	atements)					
XIV. PROFIT OR LOSS FOR THE PERIOD	400	, ,		, ,			
1. Attributed to equity holders of parent company	186			ļ			
2. Attributable to non-controlling interest	187						
STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)							
I. PROFIT OR LOSS FOR THE PERIOD	188	9.073.130	10.576.623	2.433.429	3.160.741		
II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (190 do 197)	189	0	0	0	0		
Exchange differences on translation of foreign operations	190						
Movements in revaluation reserves of long - term tangible and intangible assets	191						
Profit or loss arising from re-evaluation of financial assets available for sale	192						
Gains or losses arising on efficient cash flow hedging	193						
Gains or losses arising on efficient hedge of a net investment in foreign countries	194			<del>                                     </del>			
				<b> </b>			
6. Share in other comprehensive income / loss in participating interests	195						
7. Actuarial gains / losses on defined benefit plans	196						
Other changes in equity non related to the owners	197			[			
III. TAX ON OTHER COMPREHENSIVE INCOME FOR THE PERIOD	198						
IV. NET OTHER COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (158-166)	199	0	0	0	0		
	200	9.073.130	10.576.623	2.433.429	3.160.741		
V COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (188+199)					5.100.741		
V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (188+199)  APPENDIX to other comprehensive income statement (to be filled in by entrepreneur that r	roneree			no)			
APPENDIX to other comprehensive income statement (to be filled in by entrepreneur that p	prepares cor	isoliuateu iiila	ioiai otatoiiioi	,			
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APPENDIX to other comprehensive income statement (to be filled in by entrepreneur that p	201 202	Isolidated IIIIa					

## Cash flow statement - indirect method period 01.01.2016 to 31.12.2016

period 01.01.2016 to 31.12.2016 Company: GRANOLIO d.d.			
Position	AOP	Previous period	Current period
1	2	3	4
CASH FLOWS FROM OPERATING ACTIVITIES			
1. Profit before tax	001	12.616.065	4.496.029
2. Adjustments (003 do 010)	002	27.135.367	33.366.551
a.) Depreciation and amortisation	003	9.987.562	10.305.986
b.) Gains and losses from sale and impairment of long-term tangible and intangible assets	004	(6.686)	407.202
c.) Gains and losses from sale and unrealised gains and losses and impairment of financial assets	005	(771.591)	168.927
d.) Interest and dividend income	006	(4.958.682)	(2.953.825)
e.) Interest expense	007	24.033.633	27.361.704
f.) Provisions	800		
g .) Foreign exchange differences (unrealised)	009		
h.) Other adjustments for non-cash transactions and unrealised gains and losses	010	(1.148.869)	(1.923.444)
Cash flow increase or decrease before changes in working capital (001 do 002)	011	39.751.432	37.862.580
3. Working capital changes ( 013 do 016)	012	40.192.115	6.792.452
a.) Increase or decrease in short term liabilities	013	(17.301.404)	(24.442.491)
b.) Increase or decrease in short term receivables	013	12.023.274	5.969.041
c.) Increase or decrease in short term receivables	015	45.470.245	25.265.902
d.) Other increase or decrease in the working capital	016	10.170.210	20.200.002
II. Cash from operations (011+012)	017	79.943.547	44.655.032
4. Interest paid	018	(25.901.637)	(28.284.939)
5. Income tax paid	019	(519.895)	(5.200.077)
A) NET CASH FLOW FROM OPERATING ACTIVITIES (017 do 019)	020	53.522.015	11.170.016
CASH FLOW FROM INVESTING ACTIVITIES		00.022.0.0	
Cash inflows from sales of long-term tangible and intangible assets	021	33.308	187.190
2. Cash inflow from sale of financial instruments	022	925.952	
3. Interest received	023	4.977.152	2.740.623
4. Dividend received	024	-	19.794
5. Cash inflow from repayment of loans given and savings deposits	025	61.573.895	91.910.773
Other cash inflows from investing activities	026	104.222	152.601
III. Total cash inflows from investing activities (021 do 026)	027	67.614.529	95.010.981
Cash outflow for purchase of long-term tangible and intangible assets	028	(4.037.169)	(4.607.233)
Cash outflow for acquisition of financial instruments	029		(27.137)
3. Cash outflow for granting loans and other borrowings in the given period	030	(45.596.129)	(96.221.857)
Aquisition of subsidiaries net of cash acquired	031	(16.302.000)	,
5. Other cash outflow for investing activities	032	(10.002.000)	
IV. Total cash outflow for investing activities (028 do 032)	033	(65.935.298)	(100.856.227)
B) NET CASH FLOW FROM INVESTING ACTIVITIES (027+033)	034	1.679.231	(5.845.246)
CASH FLOW FROM FINANCING ACTIVITIES			,
Cash inflow from increase of the share (subscribed) capital	035		
Cash inflow from issuing property and debt financial instruments	036		
3. Cash proceeds from loan principals, promissory notes and other borrowings	037	842.401.914	363.014.024
Other proceeds from financial activities	038		
V. Total cash inflows from financial activities (027 do 029)	039	842.401.914	363.014.024
Cash outflow for repayment of loan principals, promissory notes and other	000	042.401.314	303.014.024
borrowings	040	(848.957.467)	(333.073.438)
2. Cash outflow for dividend paid	041	(4.000.05=:	(950.822)
Cash outflow for financial lease	042	(1.200.389)	(735.923)
Cash outflow for purchase of treasury shares and decrease of share (subscribed) capital	043		
5. Other cash outflow for financial activities	044	(31.686.595)	(41.250.876)
VI. Total cash outflow for financial activities (031 do 035)	045	(881.844.451)	(376.011.059)
C) NET CASH FLOW FROM FINANCIAL ACTIVITIES	046	(39.442.537)	(12.997.035)
Unrealised foreign exchange differences in cash and cash equivalents	047		
D) NET INCREASE OR DECREASE IN CASH FLOW (020+034+046+047)	048	15.758.709	(7.672.265)
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	1.213.837	16.972.547
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	050	16.972.546	9.300.282

## Statement of changes in equity 01.01.2016-31.12.2016

Obrazac POD-PK Obrazac POD-PK

Company: GRANOLIO D.D. ,OIB 59064993527																		
								Attributab	le to the equi	ty holders of th	e parent							
Position	АОР	Note no.	Share (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares (deductible)	Statutory reserves	Other reserves	Revaluation reserve	Fair value of financial assets available for sale	Efficient part of cash flow hedging	Efficient part of hedging of a net investment in foreign countries	Retained earnings / accumulate d loss	Profit / loss for the current year	Total attributable to the equity holders of the parent	Minority (non- controlling) interest	Total capital and reserves
1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17 (4 to 7 - 8 + 9 to 16)		19 (17+18)
Prior period																		
Balance as at 1 January of the prior period	01		19.016.430	85.379.031	183.484					67.384.068				32.142.333	-42.859.425	161.245.921		161.245.921
2. Changes in accounting policies	02															0		0
3. Correction of errors	03															0		0
4. Balance as at 1 January of the prior period (AOP 01 do 03)	04		19.016.430	85.379.031	183.484	0	0	0	0	67.384.068	0	0	0	32.142.333	-42.859.425	161.245.921	0	161.245.921
5. Profit / loss for the period	05														9.073.131	9.073.131		9.073.131
Exchange differences on translation of foreign operations	06															0		0
7. Changes in revaluation reserves of long-term tangible and intangible assets	07									-2.911.056				2.911.056		0		0
Profit or loss from re-evaluation of financial assets available for sale	08															0		0
Gains or losses arising from efficient cash flow hedging	09															0		0
10. Gains or losses arising form efficient hedge of a net investments abroad	10															0		0
11. Share in other comprehensive income / loss in participating interest	11															0		0
12. Actuarial gains / losses on defined benefit plans	12															0		0
13. Other changes in equity non related to ownership	13			-1.192.484												-1.192.484		-1.192.484
14. Tax recognised directly in equity	14													727.764		727.764		727.764
15. Increase/decrease in share (subscribed) capital (other than reinvesting profit and from pre-bankuptcy settlement procedure)	15															0		0
16. Increase of share (subscribed) capital by reinvesting profit	16															0		0
17. Increase of share (subscribed) capital arising from the pre-bankruptcy settlements	17															0		0
18. Redemption of own (treasury) shares	18															0		0
19. Payment of share in profit / dividends	19															0		0
20. Other distribution of profits to the owners	20															0		0
21. Transfer to reserves by annual schedule	21													-42.859.425	42.859.425	0		0
22. Increase in reserves arising from pre-bankruptcy settlements	22															0		0
23. Balance as at 31 December of the prior period (04 do 22)	23		19.016.430	84.186.547	183.484	0	0	0	0	64.473.012	0	0	0	-7.078.272	9.073.131	169.854.332	0	169.854.332
APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (only for IFRS adopters)																		
I. OTHER COMPREHENSIVE INCOME OF THE PRIOR PERIOD, NET OF TAX (AOP 06 to 14)	24		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
II. COMPREHENSIVE INCOME OR LOSS OF THE PRIOR PERIOD (AOP 05+24)	25		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
III. TRANSACTIONS WITH THE OWNERS OF THE PRIOR PERIOD RECOGNISED DIRECTLY IN EQUITY (AOP 15 to 22)	26		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

## Statement of changes in equity 01.01.2016-31.12.2016

Obrazac POD-PK Obrazac POD-PK

Company: GRANOLIO D.D. ,OIB 59064993527																		
								Attributab	le to the equi	ty holders of th	ne parent							
Position	АОР	Note no.	Share (subscribed) capital	Capital reserves	Legal reserves	Reserves for treasury shares	Treasury shares (deductible)	Statutory reserves	Other reserves	Revaluation reserve	Fair value of financial assets available for sale	Efficient part of cash flow hedging	Efficient part of hedging of a net investment in foreign countries	Retained earnings / accumulate d loss	Profit / loss for the current year	Total attributable to the equity holders of the parent	Minority (non- controlling) interest	Total capita and reserves
1	2	3	4	5		7	8		10	11	12	13	14	15	16	17 (4 to 7 - 8 + 9 to 16)	18	19 (17+18)
Current period																		
Balance as at 1 January of the current period	27		19.016.430	84.186.547	183.484	0	0	0	0	64.473.012	0	0	0	-7.078.272	9.073.131	169.854.332	(	169.854.332
2. Changes in accounting policies	28															0		(
3. Correction of errors	29															0		C
4. Balance as at 1 January of the current period (AOP 27 do 29)	30		19.016.430	84.186.547	183.484	0	0	0	0	64.473.012	0	0	0	-7.078.272	9.073.131	169.854.332	C	169.854.332
5. Profit / loss for the period	31														2.433.429	2.433.429		2.433.429
Exchange differences on translation of foreign operations	32															0		(
7. Changes in revaluation reserves of long-term tangible and intangible assets	33									-2.911.056				2.911.056		0		C
Profit or loss from re-evaluation of financial assets available for sale	34															0		C
Gains or losses arising from efficient cash flow hedging	35															0		(
10. Gains or losses arising form efficient hedge of a net investments abroad	36															0		(
11. Share in other comprehensive income / loss of participating interest companies	37															0		(
11. Share in other comprehensive income / loss in participating interest	38															0		(
13. Other changes in equity non related to ownership	39															0		(
14. Tax recognised directly in equity	40													727.764		727.764		727.764
15. Increase/decrease in share (subscribed) capital (other than reinvesting profit and from pre-bankuptcy settlement procedure)	41															0		(
16. Increase of share (subscribed) capital by reinvesting profit	42															0		(
17. Increase of share (subscribed) capital arising from the pre-bankruptcy settlements	43															0		(
18. Redemption of own (treasury) shares	44															0		(
19. Payment of share in profit / dividends	45													-950.822		-950.822		-950.822
20. Other distribution of profits to the owners	46															0		(
21. Transfer to reserves by annual schedule	47				99.743	800.000								-2.543.704	1.643.961	0		C
22. Increase in reserves arising from pre-bankruptcy settlements	48															0		(
23. Balance as at 31 December of the prior period (04 do 22)	49		19.016.430	84.186.547	283.227	800.000	0	0	0	61.561.956	0	0	0	-6.933.978	13.150.521	172.064.703	(	172.064.703
APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (only for IFRS adopters)																		
I. OTHER COMPREHENSIVE INCOME OF THE CURRENT PERIOD, NET OF TAX (AOP 32 to 40)	50		0	0	0	0	0	0	0	0	0	0	0	0	0	0	(	
II. COMPREHENSIVE INCOME OR LOSS OF THE CURRENT PERIOD (AOP 31 + 50)	51		0	0	0	0	0	0	0	0	0	0	0	0	0	0	(	
III. TRANSACTIONS WITH THE OWNERS OF THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (AOP 41 to 48)	52		0	0	0	0	0	0	0	0	0	0	0	0	0	0	(	



Granolio d.d.

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In Zagreb, 28 February 2017

Pursuant to the article 407. to 410. of the Capital market Law (Official Gazette 88/08, 146/08 and 74/09) the President of the Management Board of the Company Granolio d.d., Budmanijeva 5, Zagreb provides:

#### MANAGEMENT BOARD'S STATEMENT OF LIABILITY

The separate and consolidated financial statements of Granolio d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

The non-consolidated and consolidated financial statements for the period from 1 January 2016 till 31 December 2016 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Company.

The management report for the twelve months period ended 31 December 2016 presents true and fair presentation of development and results of the Company's operations with description of significant risks and uncertainties the Company is facing.

President of the Management Board

Hrvoje Filipović

Grafi d.d. Buene Zagreb

Contact: Granolio d.d. Budmanijeva 5 10 000 Zagreb Hrvatska

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Granolio d.d.

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Zagreb, 28 February 2017

Statement of Executives responsible for preparing financial statements for the twelve months period

Pursuant to the current Croatian Accounting Act (Official Gazzette 109/07), the Management Board is required to ensure that the financial statements of Granolio d.d. for each financial period are prepared in accordance with the International Financial Reporting Standards (IFRS), issued by the International Accounting Standards Board (IASB) and that they give a true and fair view of the financial position and results of the Company's operations in the given period.

To the best of our knowledge, the complete shorten set of unaudited financial statements for the twelve months period give a true presentation of the Company's position as at 31 December 2016.

Reports prepared by:









